

Collective system building

Guest lecture at Maastricht University

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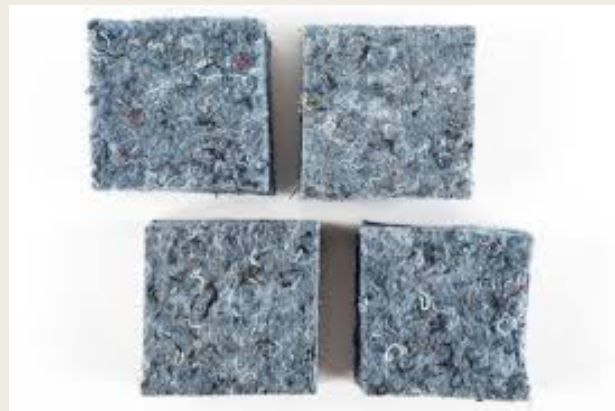
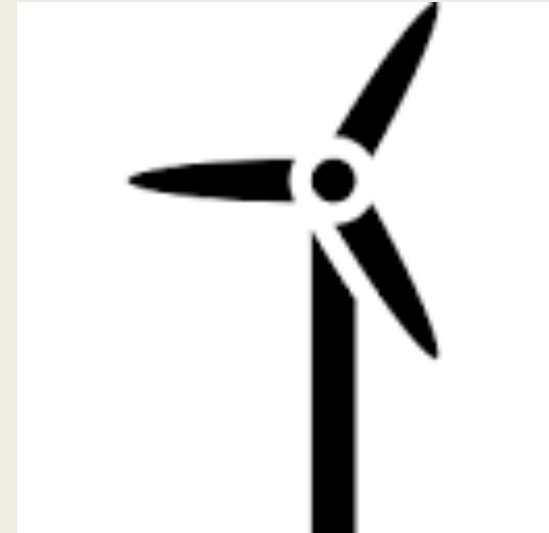
- Introduction sustainability transitions and systemic change
- The case of smart grids
- Collective system building framework and its activities
- Exercise
- Plenary / Feedback

Personal Background

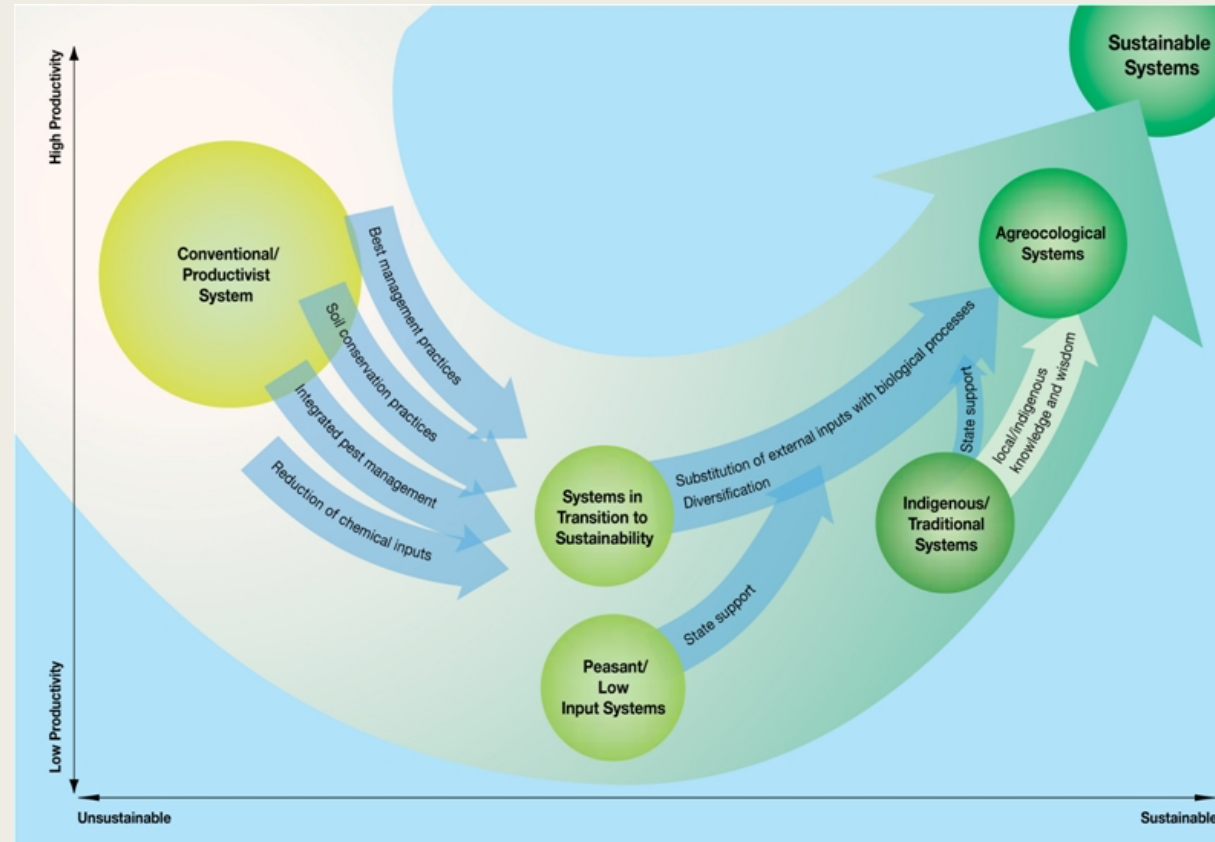
- PhD in Innovation Studies
 - *Copernicus Institute for Sustainable Development*
 - *Strategic collaboration in innovation ecosystems*
 - M.A. in International Economics
 - B.A. in International Business Management
- Hogeschool van Amsterdam
 - *Senior researcher Circular and Sustainable Business*



Sustainability Innovations



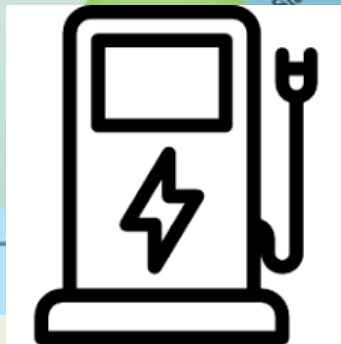
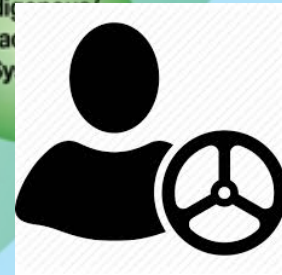
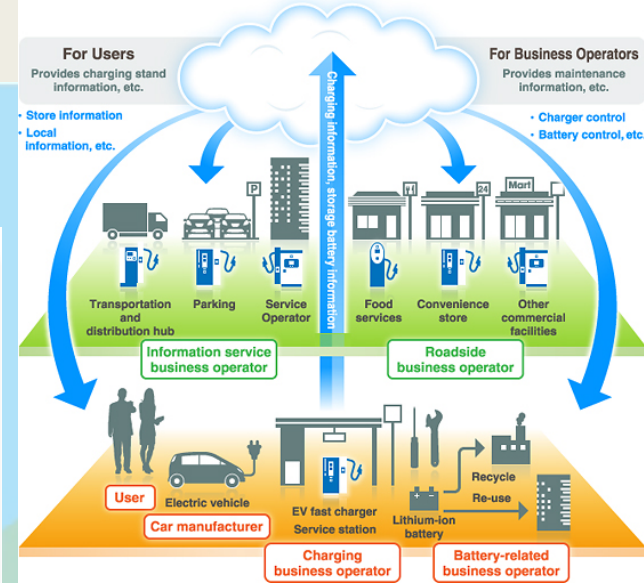
Sustainability transitions



- **Sustainability transition** – restructuring systems of production and consumption to solve major sustainability problems.



Productivist System



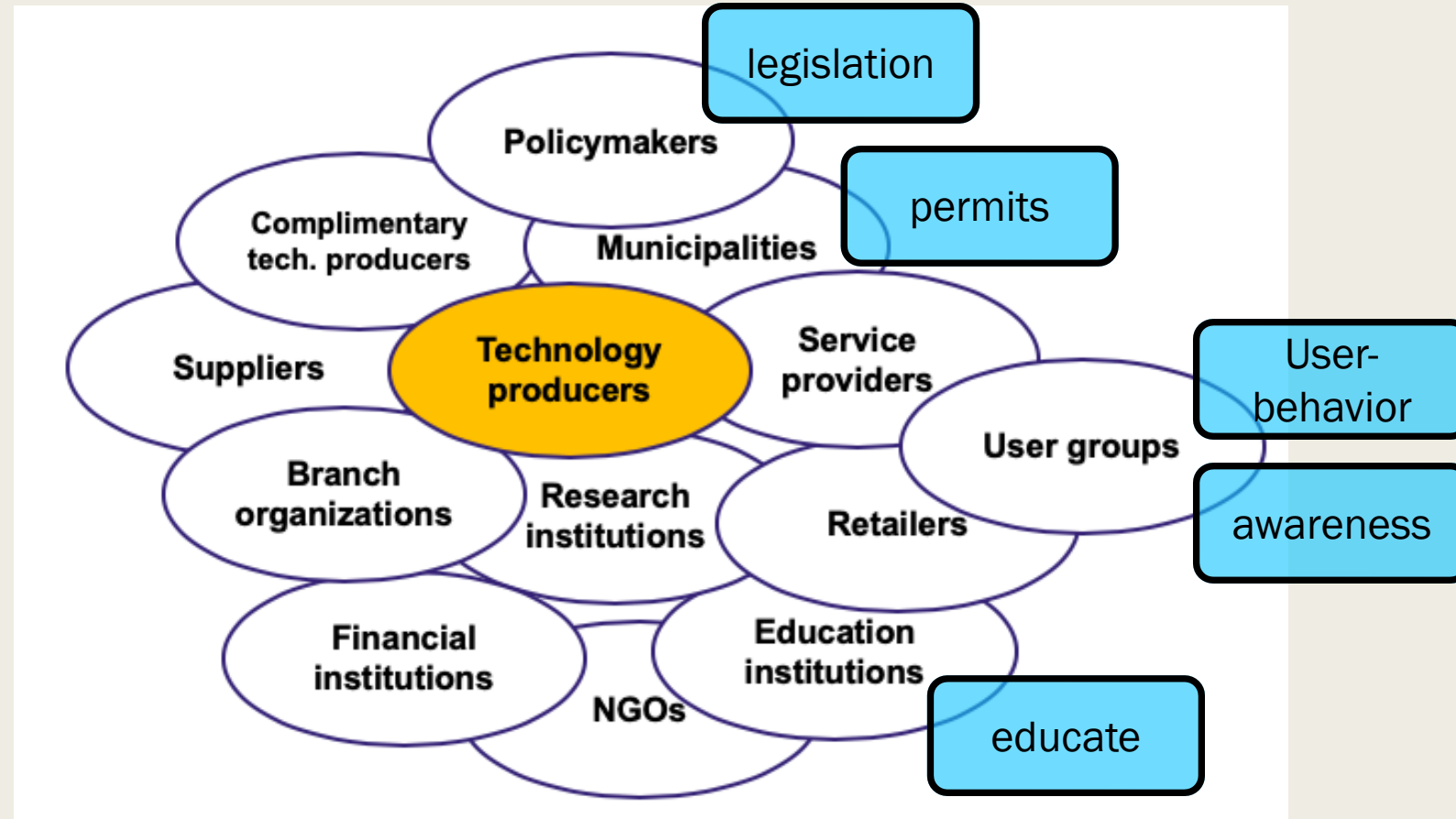
Low Productivity

Unsustainable

Sustainable

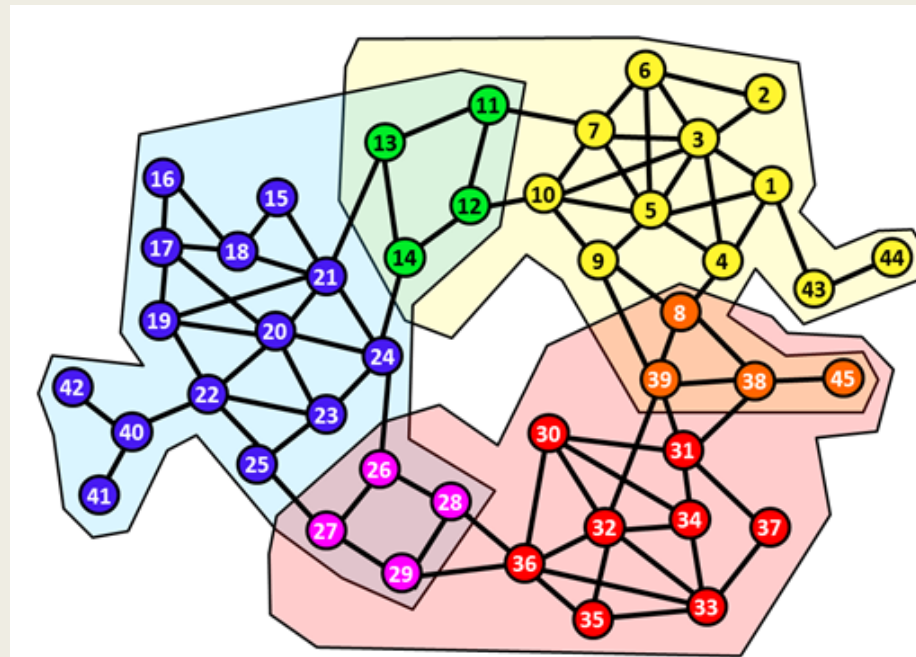


Innovation ecosystem actors



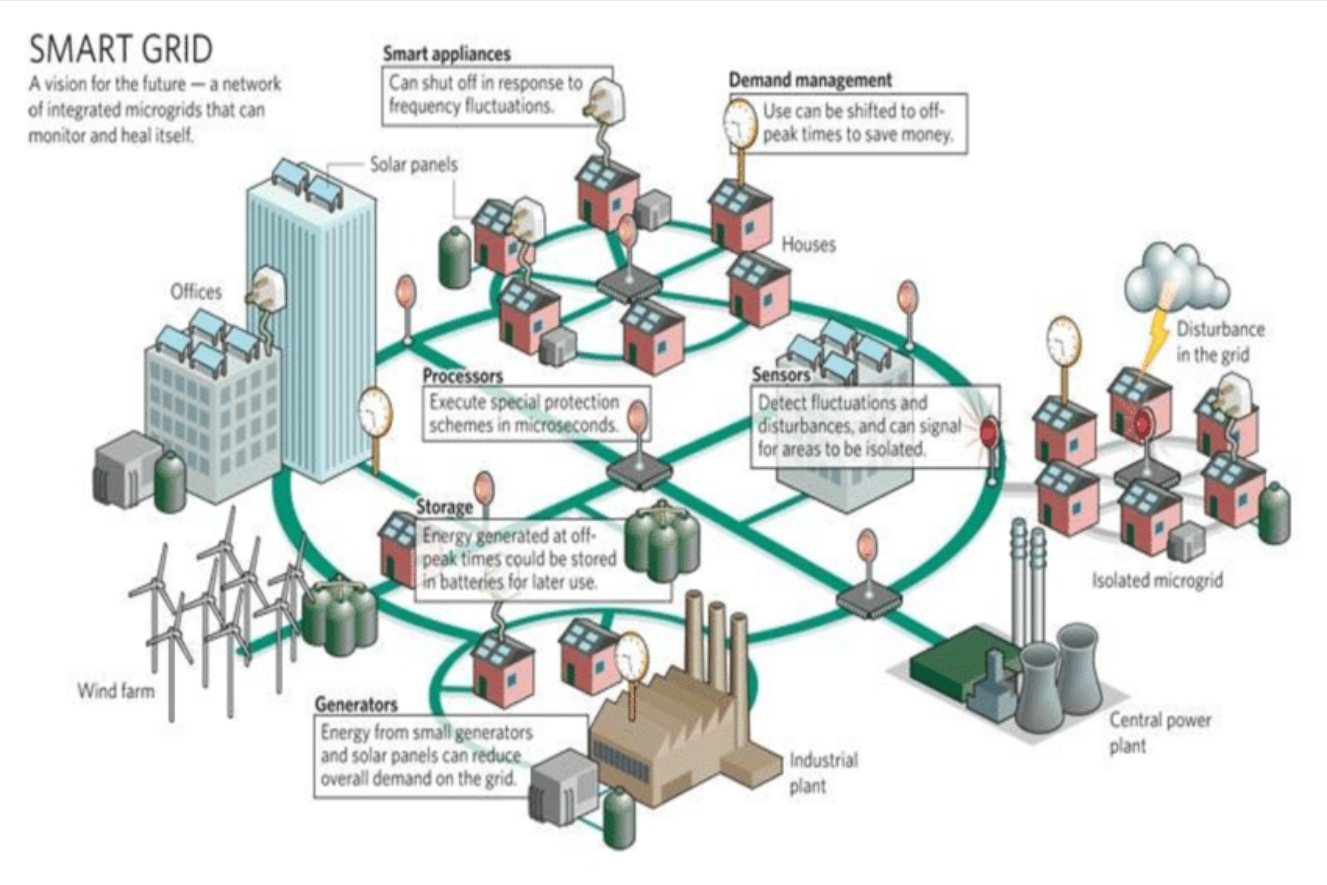
- **Innovation ecosystems** - the relationships of actors such as private firms and public organizations, that are formed with the goal to enable technology development and innovation

Innovation ecosystem actors collaborate in networks

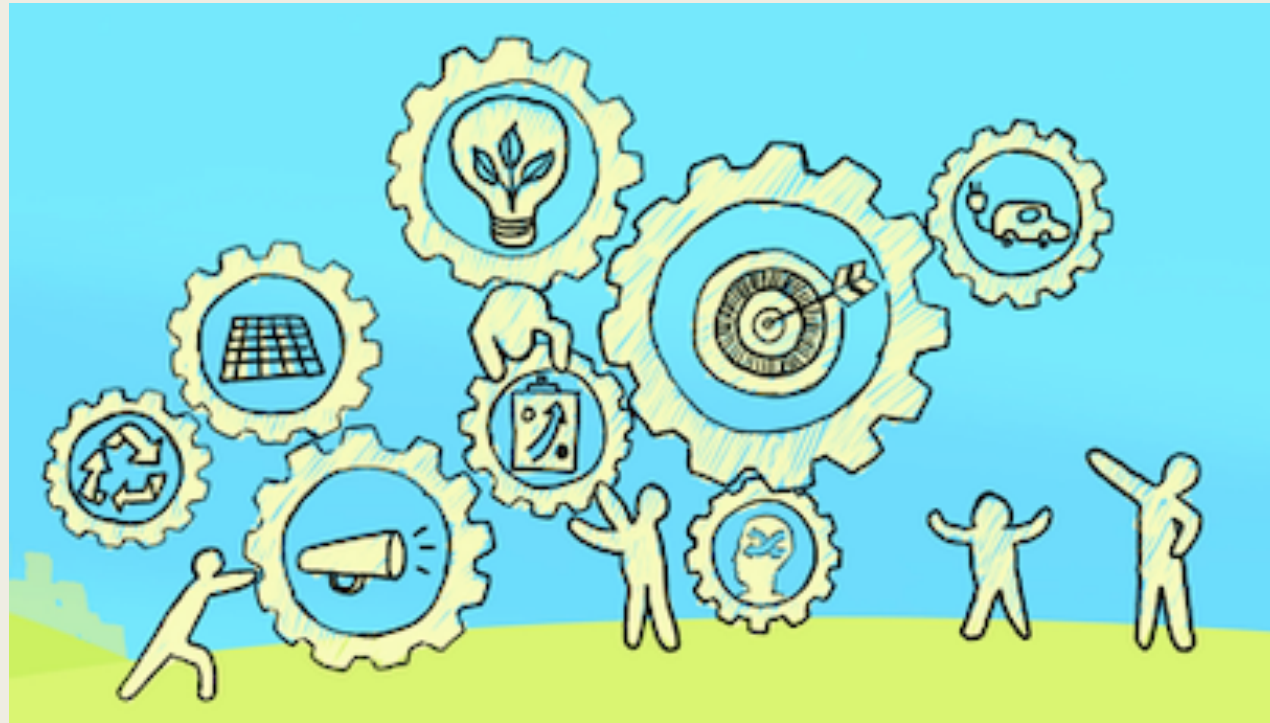


The innovation ecosystem consists of **several overlapping networks**, each with a different role in system building

Smart grids

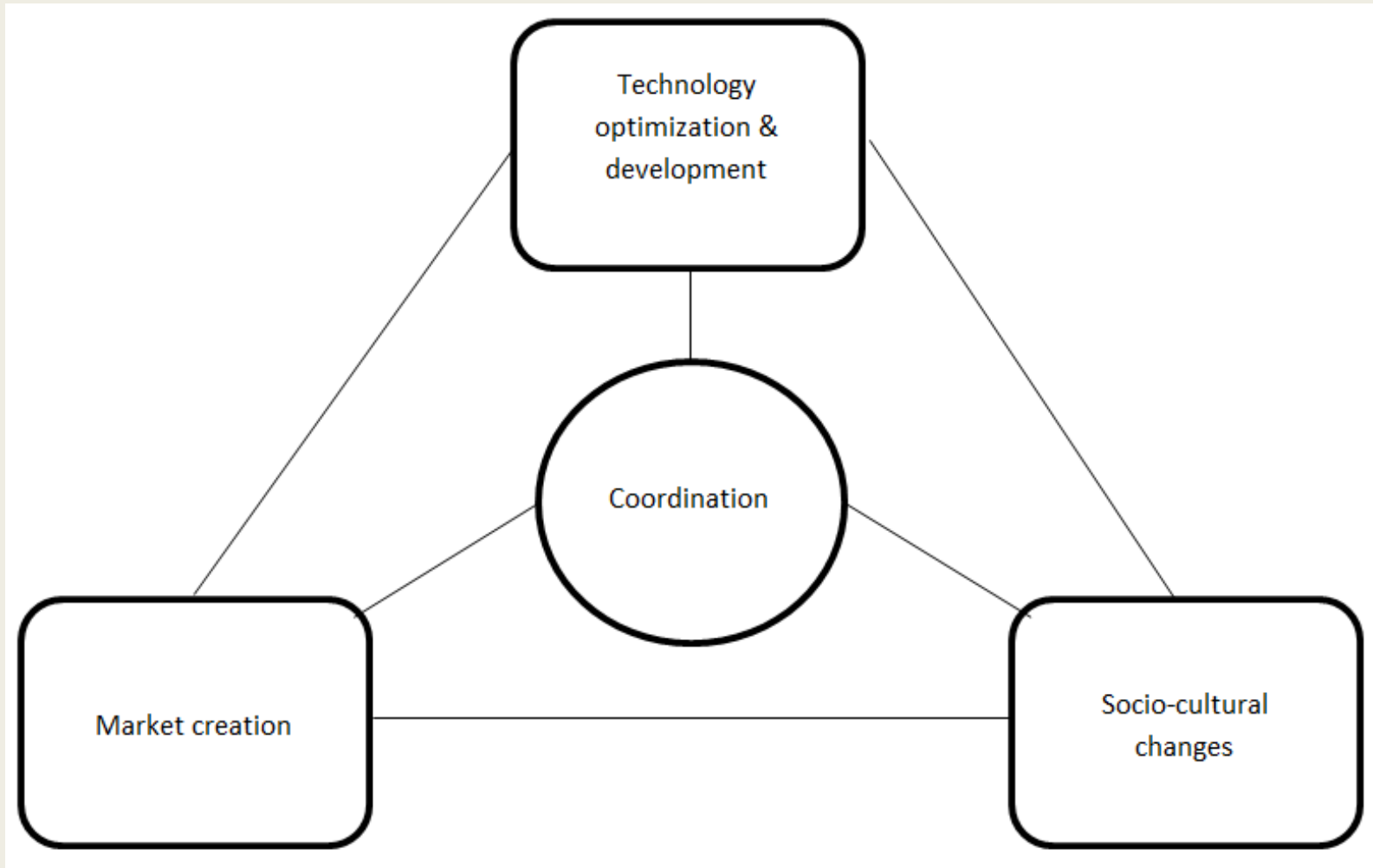


Building innovation ecosystems to accelerate sustainability transitions



Collective system-building - the processes and activities that firms can conduct in networks to collectively create a favorable environment for their innovative sustainability technology

Strategy framework for innovation ecosystem building



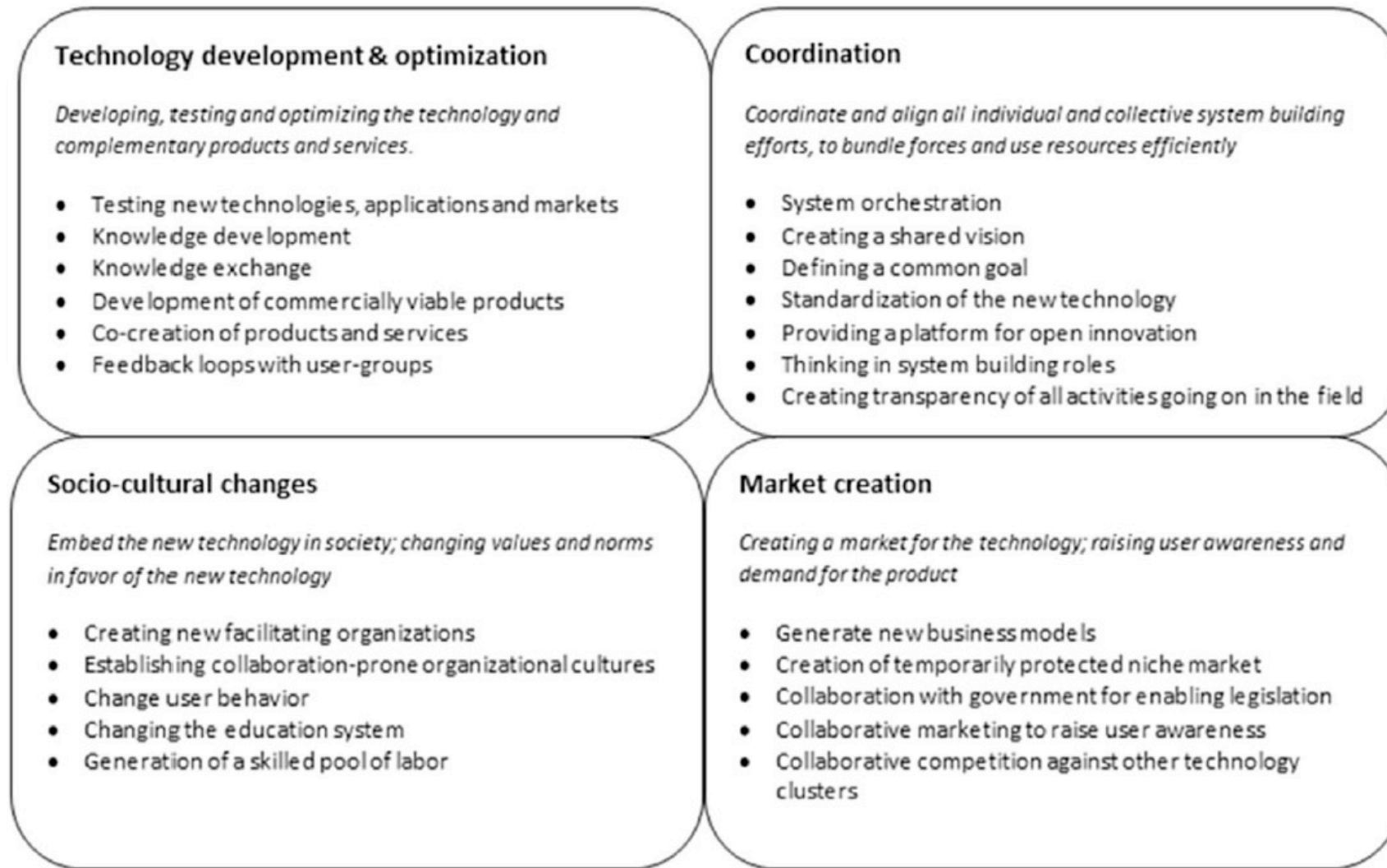
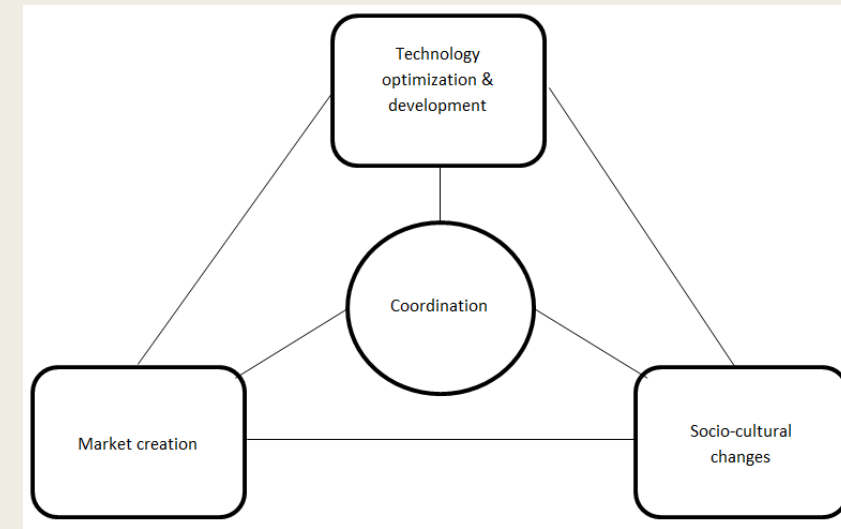


Fig. 2. Overview of the strategy framework for system building and its system-building activities.

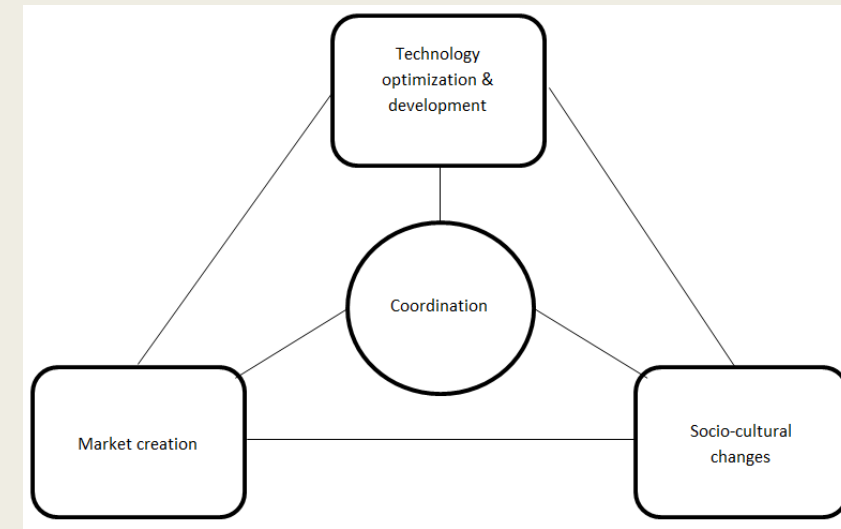
Technology development & optimization

- Testing new technologies, applications and markets
- Knowledge development
- Knowledge exchange
- Co-creation of products and services
- Development of commercially viable products
- Feedback loops with user groups



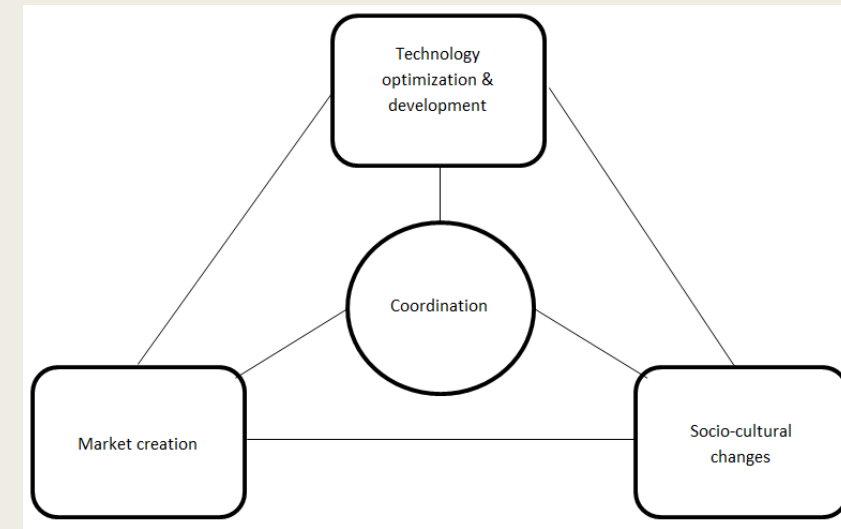
Market creation

- Generate new business models
- Creation of temporarily protected niche market
- Collaboration with government for enabling legislation
- Collaborative marketing to raise user awareness
- Shared infrastructure



Socio-cultural changes

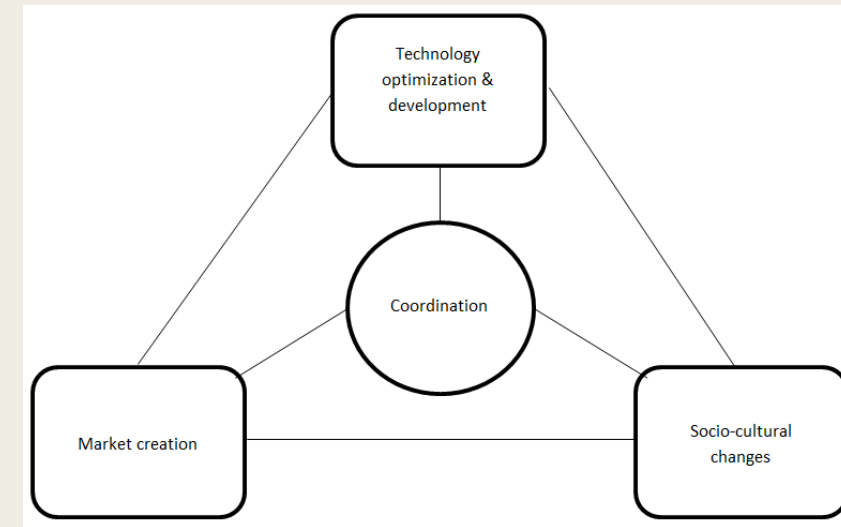
- Changing user behavior
- Changing perception of the new technology
- Changing the education system
- Generating a pool of skilled labor
- Creating new facilitating organizations



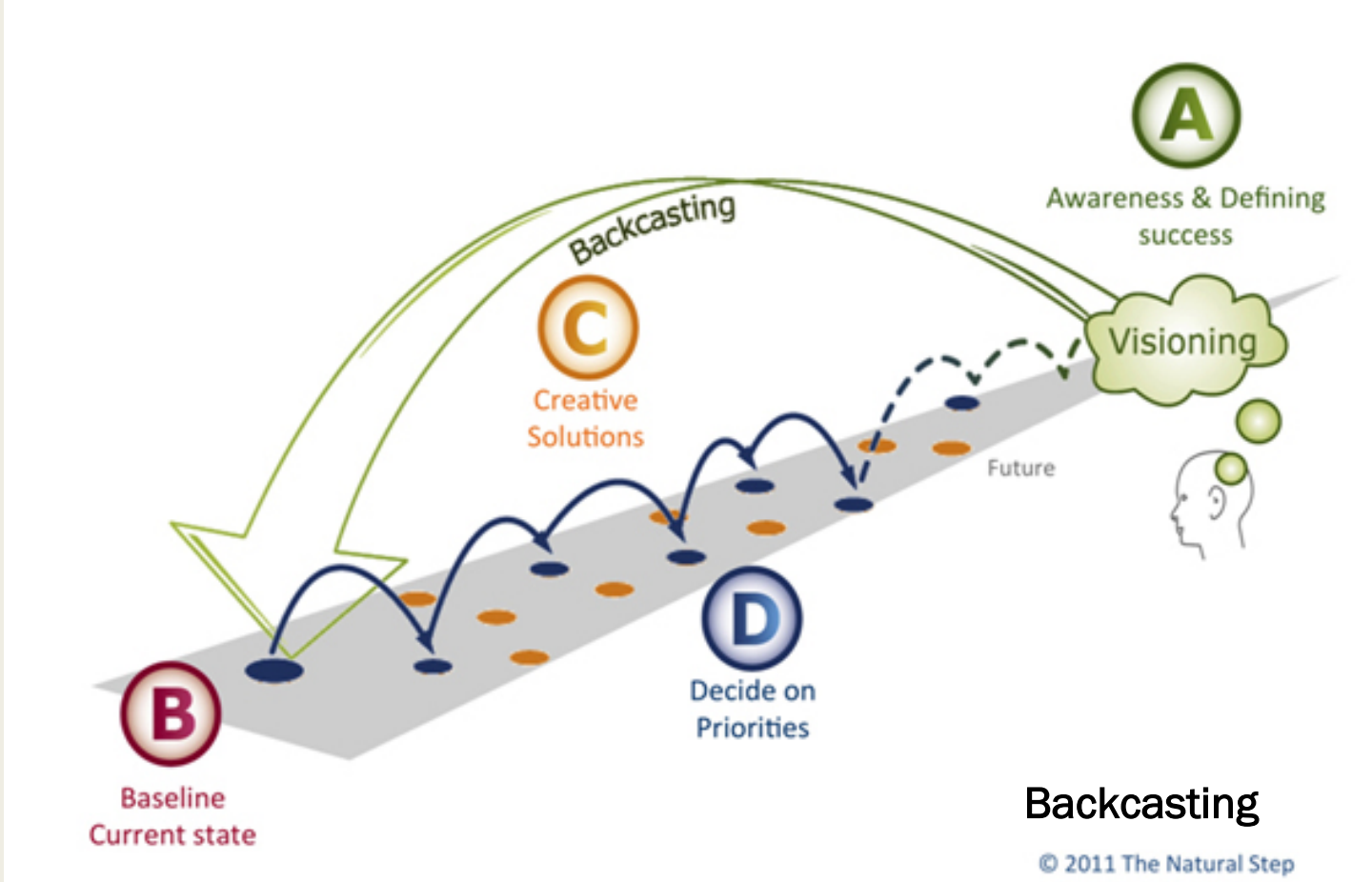
Coordination

→ Coordinate and align all individual and collective system building efforts, to bundle forces and use resources efficiently

- System orchestration
- Creating a shared vision
- Defining a common goal
- Standardization of the new technology
- Providing a platform for open innovation
- Thinking in system-building roles
- Creating transparency of all activities going on in the field

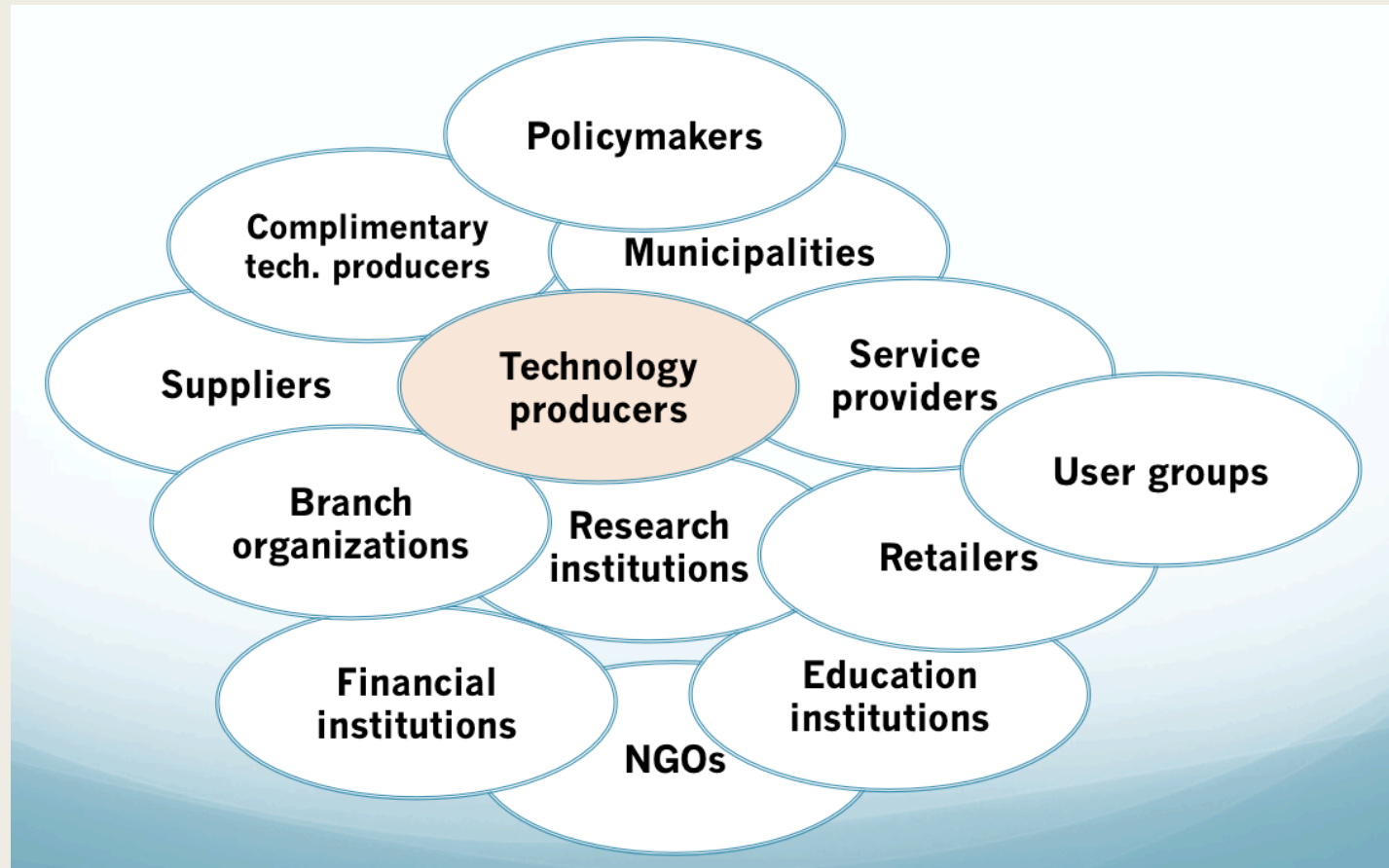


Mapping the innovation ecosystem



- What would the ideal innovation ecosystem look like?
- Which systemic changes do we need to achieve to realize it?
- Which actors do we need to create these changes?

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